How to look up industries using the LexisNexis database

**LexisNexis does not provide industry-level data!** However, you can look up news about specific industries.

First, access the LexisNexis database. You can get to the database by visiting the Business research guide here: [http://libguides.uttler.edu/business](http://libguides.uttler.edu/business) and hover your cursor over the “Additional Resources” tab. A dropdown menu will appear; click on the option labeled “Industries” to be taken to the Industries page. Click on the “LexisNexis” link in the “Databases” section.

Once you are logged in, you will be taken to the LexisNexis search screen. On this screen, look at the blue column of options on the left side of the screen as shown in Figure 1.

Click the section labeled “Sources” and it will expand to reveal two options, “Browse Sources” and “Find Sources.” Click on the link “Browse Sources.”

**Figure 1**

[Image of the LexisNexis search screen with the Sources section highlighted]
At the top of the “Browse Sources” screen, select the radio button labeled “Industry” and a list of industries will appear below with folder icons. Before selecting a folder, you’ll want to change the “Publication Type” filter to “Industries & Markets.” When you do this, a dropdown menu will appear next to it. The default is “All Sources” and it’s best to leave it as such. As an option, you can filter by “Country,” too. If you limit to “United States,” a dropdown menu will appear next to it where you can limit to a specific U.S. region or state if you like, or you can leave it at its default of “All Regions.”

**Figure 2**

<table>
<thead>
<tr>
<th>Browse Sources</th>
<th>1. By</th>
<th>Publication Type</th>
<th>News &amp; Business Topic</th>
<th>Industry</th>
<th>Area of Law</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Filter by:</td>
<td>Country</td>
<td>United States</td>
<td>All Regions</td>
<td>All Sources</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Publication Type</td>
<td>Industries &amp; Markets</td>
<td>All Sources</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trail</td>
<td>Industry</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Select a category to view sources</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- General Industry Sources
- Accounting & Tax
- Agriculture & Forestry
- Automotive
- Banking & Finance
- Chemicals
- Clothing & Textiles
- Computing & Information Technology
- Construction
- Defense & Aerospace
- Electronics & Electrical Services
- Energy & Utilities
- Engineering
- Entertainment & Arts
- Food & Beverage
- Health & Medical Care
- Household & Consumer Goods
- Information Services
- Insurance
- Internet & WWW
- Manufacturing
- Marketing & Advertising
- Media & Publishing
- Metals, Mining & Minerals
- Paper & Packaging
- Pharmaceuticals & Biotechnology
- Real Estate
- Retail & Wholesale Trade
- Sports & Recreation
- Telecommunications
- Transportation & Warehousing
- Travel, Hospitality & Tourism
As an example, I will click on the industry folder for “Chemicals.” The screen will now show a list of sources that contain information about the chemicals industry in the U.S. Next to each source is a small blue “i” icon; if you click it, a window will pop up with detailed information about that source.

You can select as many sources as you like by ticking the box next to each source title. As you do so, the sources will appear in the “Selected Sources” section on the right side of the screen. In this example, I have selected two sources as shown in Figure 3. If you change your mind on a source, you can click the “Remove” link for each source or “Remove All” to start over. Also, above this section will be a running tally of the number of sources you’ve selected.

**Figure 3**

You may not know which of the sources you should choose, but reading the information provided by the small blue “i” icon may help you decide. When you’re ready, click the red OK button on the top right and you’ll be taken to an Advanced Search screen.

On this screen, you’ll be required to enter at least one search term. If you want, you also can narrow results by date. Notice that only the two sources I selected will be searched.
Suppose I’m interested in the insect repellent chemical known as DEET (chemical name: N,N-Diethyl-meta-toluamide). A search phrase I might use is: (deet OR toluamide). When ready, click the red Search button to see results.

**Figure 4**

![Advanced Search](https://example.com/advanced_search.png)
If you do a search and get a lot of results, one way to narrow is to use the column on the left side of the screen. Particularly helpful are the “Subject” and “Industry” limiters. Clicking on one of these will expand a list of subjects or industries, respectively, and you’ll be able to see how many results fall under each heading.

**Figure 5**